



## The Brennan Group | *Strategic Tax & Cost Management*

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### A BRENNAN GROUP CASE STUDY

## A Sweet Deal

**A**fter securing a substantial refund for a nearby competitor, Michael Brennan contacted a large Midwestern sugar producer to see if similar savings could be found for them. They thought they were in great shape and declined any assistance.

Years later, the company was sold to a co-op. During one of their meetings, the Board finally addressed their multimillion dollar property tax liabilities and decided to have them reviewed. Coincidentally, Michael Brennan had just contacted the company again to address their needs and this time they said yes. The Brennan Group reviewed the real estate and personal property assessments at all seven locations. To their client's amazement, The Brennan Group was able to produce savings of an average 44% on real estate and 22% on personal property taxes, for an overall reduction of 38%. But wait, there's more!

In addition, The Brennan Group was even able to secure tax refunds for prior years on several locations. The total savings for that year added up to over \$458,500. And The Brennan Group wasn't finished. Over the years, The Brennan Group's experts have increased savings an additional \$600,000 to help protect this client's bottom line.

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